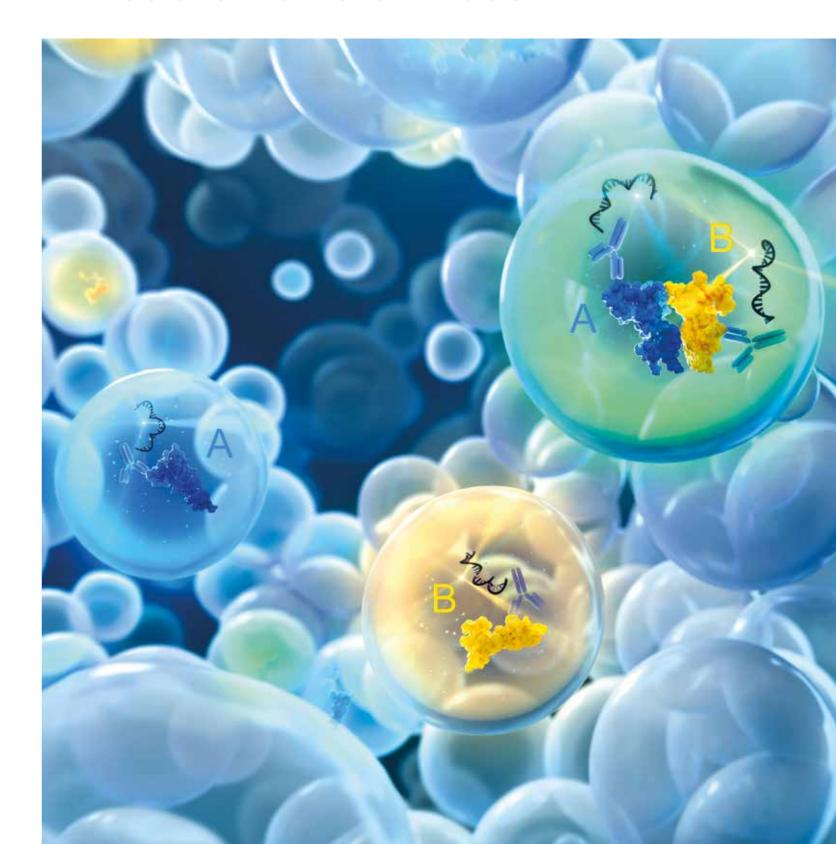


## Molecular Diagnostics at the Point-of-Need



**Hahn-Schickard**Georges-Koehler-Allee 103
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# Hahn-Schickard – your preferred R+D partner

Hahn-Schickard is your one-stop-shop, offering the whole R+D workflow for development, test and pilot production for molecular diagnostics at the point-of-need

- We solve your challenges in liquid handling and assay miniaturization
- We develop smart solutions in point-of-care diagnostics that match your exact needs
- For point-of-care scenarios, we provide the LabDisk platform based on centrifugal microfluidics



Microfluidic design

Affordable and customizable instruments

Easy to manufacture cartridges

Bioanalytical assays

Prototyping, scale-up and pilot production of cartridges

S2 + S3\*\* labs for verification and validation

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Centrifugal microfluidics as enabling microfluidic platform

#### Miniaturization

- Shrinking devices from laboratory workstations down to handhelds
- Enabling analysis of small sample volumes

### Integration

■ Your whole workflow on a small cartridge

### Parallelization + Multiplexing

- ~ 30 analytes done simultaneously
- 100,000 droplets for one assay

#### Automation

■ Push a button and get your result

### Microfluidic platform

- Low-cost cartridges customized to your application
- Operated on affordable and customizable instruments
- Automation by spinning and temperature control



Various instruments usable for point-of-care

scenarios

### Rapid PCR-based devices

 Real-time PCR with fast thermocyling capability within 30 minutes

### Isothermal devices

Reducing instrument costs, applicable for isothermal assays

#### Handheld devices

Enabling the lowest footprint by employing electrochemical readouts

## Standard laboratory instruments

Convert your centrifuge into an assay automation workstation



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## From sample to answer

### Simple workflow

- Just put the sample into a cartridge and push a button to start the analysis
- Minimizing manual steps and maximizing reproducibility
- No pipetting, no additional reagents

### Fast time to result

■ PCR-based sample-to-answer testing in 30 minutes

In these video interviews in German, Professor Roland Zengerle (Hahn-Schickard) and Dr. Daniel Mark (Spindiag) explain the workflow of the diagnosis platform.

"Wirtschaftsministerin informiert sich über Entwicklung von Corona-Schnelltest"



"Corona-Test in nur 35 Minuten – daran arbeitet ein Freiburger Start-up"





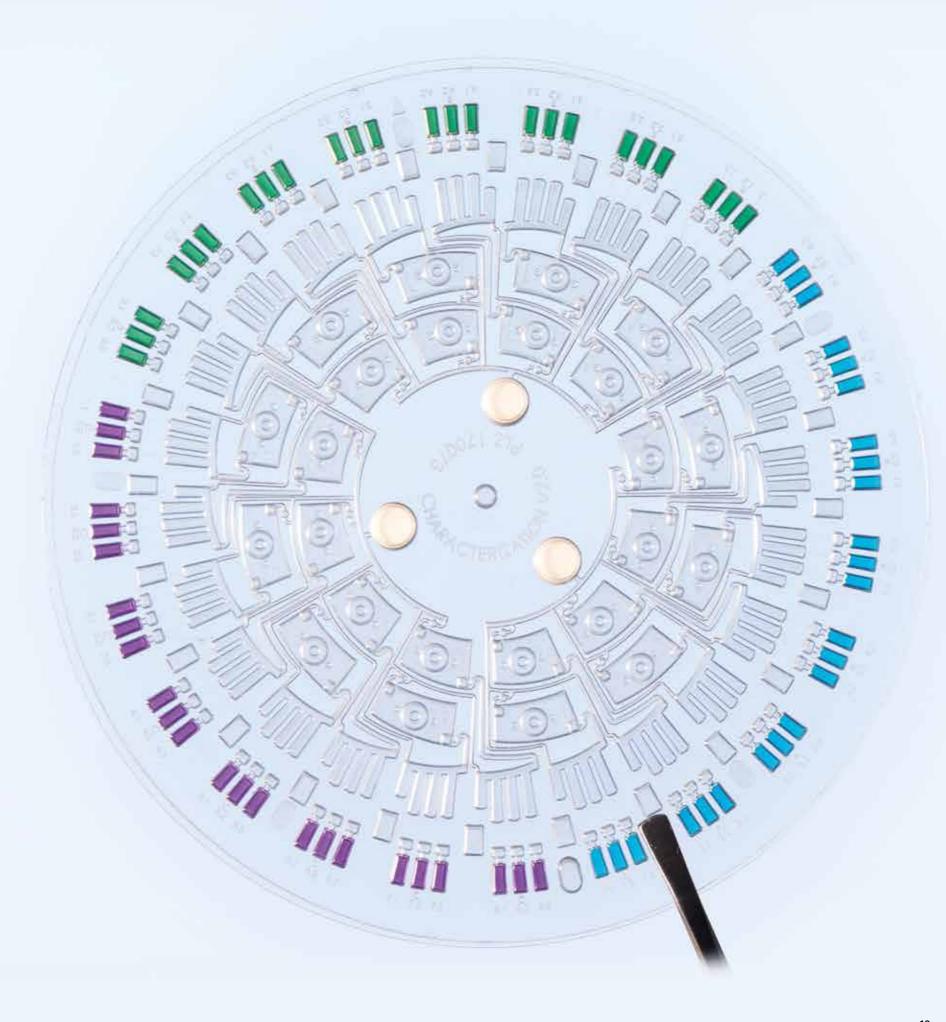
## Microfluidic cartridges designed for easy manufacturing

### Just one micro-structured layer

- Microfluidic channels and reservoirs
- Microfluidic layout, spinning protocol and local heating encode the assay workflow

### All reagents are pre-stored

- Liquid reagents in stickpacks that are opened automatically within the assay workflow by spinning
- Dry reagents, lyophilized or air dried, are being activated by rehydration



## Targeting your analytes of interest

We use digital, analog, optical and electrochemical detection technologies

### Nucleic acids

- DNA, RNA, for genotyping
- Sample preparation for sequencing workflow

### **Proteins**

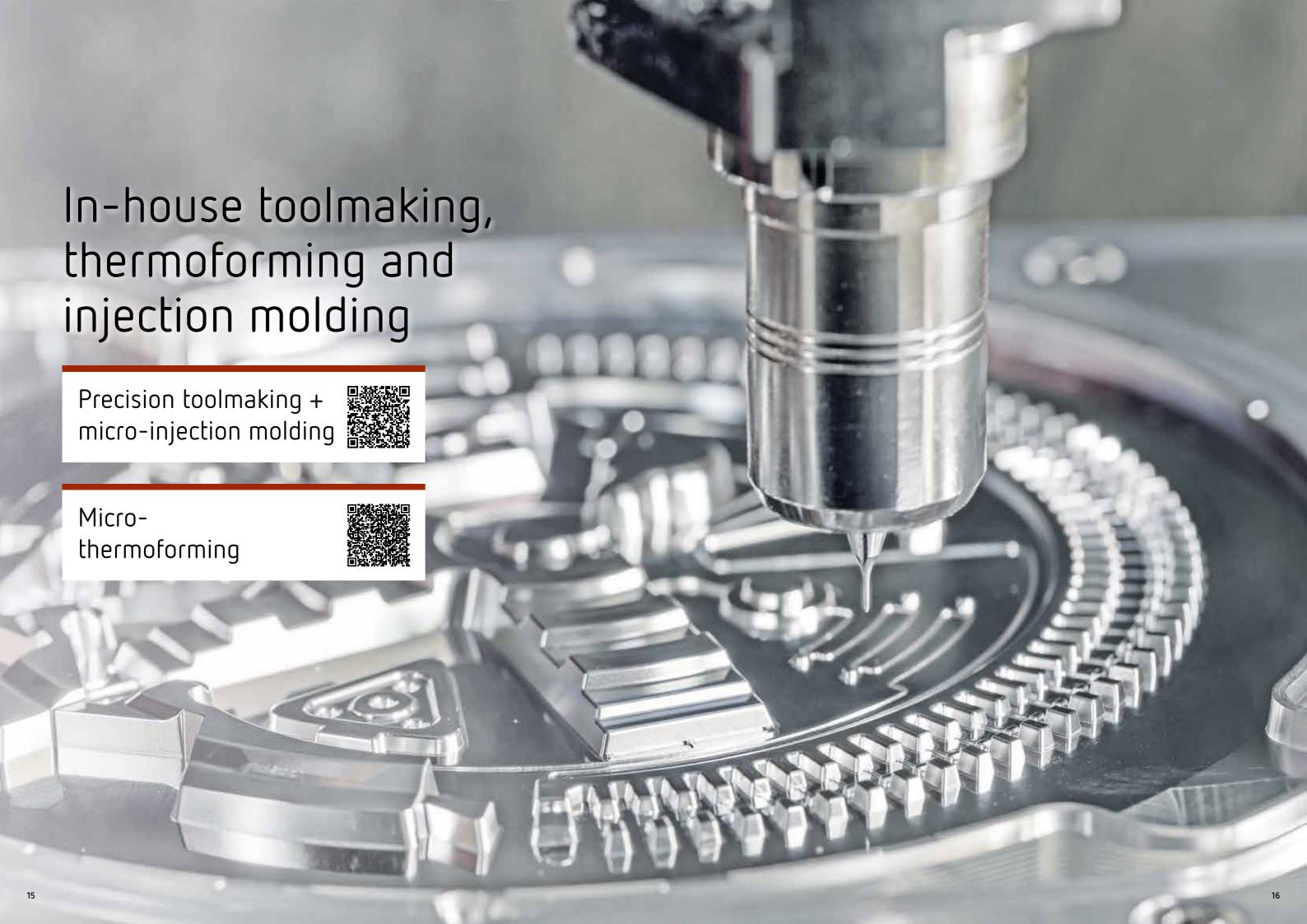
### Sample matrices

- Blood
- Urine
- Saliva
- Sputum

Fotocredit: picture alliance/Roberto Pfeil/dpa



## Novel bioanalytical methods Mediator probe ■ A generic approach for nucleic acid detection Sample preparation ■ For next generation sequencing workflows Emulsion coupling ■ For highly parallel detection of protein-proteininteractions Digital assays ■ For quantitative results without prior calibration





Functionalization of substrates

idic cartridges per year



Pick-and-place operations





Application examples

### Infectiology

- SARS-CoV-2 (Spindiag)
- Respiratory tract infections (Spindiag)
- Multidrug-resistant bacteria (Spindiag)
- Fever-related diseases

### Immunology

- Analyzing malignant neoplasm of the skin by imaging and artificial intelligence
- Psoriasis vs. eczema

### Oncology

- Companion diagnostics for cancer
- Minimum residual disease monitoring
- Liquid biopsy



### Your contact

## Overall system integration and consultation in point-of-care diagnostics

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- Dr. Nils Paust +49 761 203 73245 | Nils.Paust@Hahn-Schickard.de

### Assay development

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### Microfluidic design

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### Precision tool making / Micro-injection molding

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- Peter Schilling +49 711 685 83715 | Peter.Schilling@Hahn-Schickard.de

### Prototyping and scale-up services for functionalized microfluidic cartridges

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### Design-transfer to production and pilot production of diagnostic cartridges

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